



WE HELP YOU NAVIGATE CHANGE AND DRIVE GROWTH

Model N

Cumberland's
BPO services are
powered by
Model N Flex
RMaaS solutions.

Cumberland Consulting Group provides business process outsourcing (BPO) solutions as well as comprehensive, high-quality consulting services across the product and revenue management lifecycle, including commercialization, government contracting and compliance. We leverage our deep industry and regulatory expertise to deliver scalable, strategic contracting and compliance solutions to help pharmaceutical manufacturers succeed in an increasingly complex industry.

DELIVERING VALUE THROUGH BPO

Through a strategic partnership with **Model N**[®], Cumberland provides manufacturers looking for outsourced services with a **first-of-its-kind BPO solution** that leverages enterprise software and cloud technology.

Our BPO service offering allows your business processes to be managed in Model N Flex RMaaS, the same software used by many of the top 50 pharmaceutical companies. Model N Flex RMaaS solutions capture, process and store your data in the Model N Flex RMaaS cloud environment with the highest levels of data integrity, delivering unmatched scalability, accountability, auditability and reliability.

Through Cumberland's **FastTrack rapid implementation** methodology, we are able to go live with the technology and complete a full deployment of outsourced services in 90 days or less. Our FastTrack implementation model is based on industry best practices and combines a pre-defined set of documentation with a pre-configured environment, **saving you time and money**.

fasttrack ▶

A BPO SOLUTION THAT GROWS WITH YOU

Our BPO solution is designed to grow with you. We understand the challenges pharmaceutical manufacturers face and the tools they need to grow. Our **scalable solutions** are flexible to meet your changing needs as a result of growing market complexities and increased data volumes. In addition, our extensive experience with commercial and government contracting systems at top pharmaceutical manufacturers allows us to recommend leading practices for compliance, processes and procedures to accelerate the growth of your organization.

If in the future you decide to bring BPO functions in-house, your historical data and processes will already reside in the Model N Flex RMaaS solutions, dramatically reducing the time, effort and expense of switching to an on-premise implementation.

CONSULTING AND OUTSOURCING SERVICES



CONSULTING SERVICES

- Commercialization
- Government Pricing and Compliance
- Contract Strategy and Optimization
- Gross-to-Net Analysis



BUSINESS PROCESS OUTSOURCING SERVICES

- Government Pricing Calculations and Reporting
- Medicaid, Coverage Gap and TRICARE Rebate Processing
- Contract Management
- Membership Maintenance
- Chargeback Processing
- Commercial and Managed Care Rebate Processing
- Reporting
- Predictive Analyses

CUMBERLAND CAN HELP YOU:



MAXIMIZE REVENUE



MANAGE RISK



REDUCE COSTS

WHY CUMBERLAND?

As the largest contract and revenue management systems integrator in the pharmaceutical industry, Cumberland is an established market leader and is well-known for its expertise in government pricing, Medicaid claims and 340B consulting services. As a result, Cumberland is well-positioned to meet your outsourcing and consulting needs.

Cumberland offers its clients the following:

• A Scalable Solution

We are ready to grow with you. Our flexible BPO solution and advisory consulting services are designed to meet your needs today and tomorrow as your business evolves, industry regulations change or your data volumes increase.

• Access to Model N Flex RMaaS Solutions

Cumberland is the only BPO services provider running on enterprise-class software. Our services are powered by Model N Flex RMaaS solutions and cloud technology, resulting in unrivaled accountability, auditability and reliability.

• Unmatched Expertise

Our team of consultants has extensive experience helping manufacturers select, implement, optimize and customize revenue management and compliance software options. Our clients include 9 of the top 10 and 15 of the top 20 pharmaceutical manufacturers.



Cumberland
consulting group

Life Sciences Division | 343 Thornall Street | Suite 515 | Edison, NJ 08837
Tel: (732) 662-9850 | www.cumberlandcg.com