



## HELPING PHARMA MANUFACTURERS DRIVE GROWTH

- ✓ **ACHIEVE COMPLIANCE**
- ✓ **OPTIMIZE PRICING**
- ✓ **INCREASE EFFICIENCY**



### ADVISORY SERVICES

Strategic advisory and planning services to support commercial and government contract operations, pricing and compliance.



#### COMMERCIALIZATION

Our team of experts will help you move beyond product R&D and into commercial operations



#### GOVERNMENT PRICING AND COMPLIANCE

Our experienced consultants will assist with all government drug program participation, and developing or assessing GP methodologies and policies, including recalculations and re-statements



#### CONTRACT STRATEGY AND OPTIMIZATION

Strategic consulting services to help you establish and execute more effective and efficient contracting practices



### MANAGED SERVICES

Streamline commercial and government contract operations, and concentrate on growing your core business by engaging our Business Process Outsourcing (BPO) services.



#### BUSINESS PROCESS OUTSOURCING

Cumberland provides a scalable solution to fit your needs with its SPARC Platform, which includes reporting, workflow and data visualization capabilities



**SPARC™**

- *Government Pricing Calculations and Reporting*
- *Medicaid and Government Claims Processing*
- *Commercial Rebate and Chargeback Processing*
- *Prescription Level Data Validation*
- *Analytics and Data Visualization*



### SYSTEMS INTEGRATION SERVICES

Support from the largest contract and revenue management systems integrator in the industry to help you get the most out of your technology systems.



#### PLANNING

Strategic planning services to support commercial and government contract and revenue management systems



#### IMPLEMENTATION

Comprehensive implementation services to cover everything from initial planning and contract negotiation to post-go-live support and maintenance



#### OPTIMIZATION

Value-added enhancements to your enterprise software systems that leverage our team's experience and industry best practices



#### SUPPORT

Long-term application support for contract and revenue management systems

## PROVEN EXPERIENCE

Cumberland has the proven experience to provide innovative solutions to help our clients maximize revenue, optimize pricing and ensure compliance with changing regulations. Our consultants, analysts and operations staff understand the complex nature of the contracting landscape and are ready to help your organization successfully implement contract and revenue management systems or outsource these functions to achieve compliance.

## WHO WE ARE

Cumberland is a leading healthcare consulting and services firm, providing strategic advisory consulting services, IT professional services and outsourced managed services to clients in the payer, provider and life sciences markets. We are committed to delivering solutions that help healthcare organizations operate more efficiently.

Our Life Sciences Division specializes in advisory services, business process outsourcing and systems implementation around contracts, pricing and compliance for pharma manufacturers of all sizes, including Top 10 organizations and small to mid-sized manufacturers.

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### What our clients are saying about us:

“From system implementation to ongoing BPO services, Cumberland has demonstrated a high level of professionalism and integrity in every area of support. They understand our challenges, and have provided the tools and expertise we needed to enhance our government pricing capabilities.”

– Wanda Agrinoni, Senior Manager, Government Reporting, Ascend Laboratories

“Cumberland consultants aren’t afraid of a challenge, and they delivered the technical expertise and project management skills we needed to see our system upgrade through to completion.”

– Melisa Sepe, Director of Managed Care Rebates, Purdue Pharma

“Cumberland has been a consistent partner of ours for 10 years. They are calm under pressure, always meet deadlines and provide a level of system expertise that is unmatched.”

– Teresa Muckel, Associate Director, Government Price Reporting, Genentech

Contact us today at [info@cumberlandcg.com](mailto:info@cumberlandcg.com) to learn more.

